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# FUTURE BUSINESS LEADERS OF AMERICA Sponsorship Packet Prepared by Los Osos High School

Chapter, Inland Section, California

# Vision and Values

FBLA is the largest international student organization for business, serving over 230,000 individuals worldwide. At Los Osos High School, our student-led, non-profit chapter prepares members for business and finance careers. Whether competing in regional, state, and national conferences or empowering future students through volunteering, leadership, and workforce preparation, we uphold three key pillars: service, education, and progress.

**Service** - Together we foster a culture of giving and community support.



FBLA members contribute 1,000 ,, volunteer hours annually.

# What We Do

# **Competitive Topics**

- With over 75 competitive events, there's a topic to suit everyone's interest.
- Compete for rewards!

Ranging from data analysis to healthcare admin. to accounting.



# Committees

• With over six year-long committees, members can apply their knowledge to help the community, such as collaborating with local businesses, teaching financial literacy to younger students, and more.

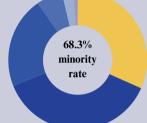


**CTE (Career & Technical Ed.)** - Equipping students with skills to succeed.



 86% of FBLA alumni will pursue higher education in businessrelated fields.





# Impacts



Members across all grades



accounts reached over social media







Members report 90% confidence in professional skills

### Workshops

• Invite professionals to share their knowledge

State-wide Leadership Development Institute provides info sessions, networking activities, etc.



# **Campus Tours**

• Annual tours to partner colleges UCLA, Harvey Mudd, Chaffey, and others!



## **Community Events**

• FBLA organizes an Annual Heritage Festival

To showcase a diversity of food, cultural performances, & ethnic clubs.



# Volunteering

- Regular service projects to senior centers, gardening clubs, etc.
- Mandated 100 hours of volunteering a semester



# HOW YOU CAN HELP

WITH 200+ MEMBERS, FINANCIAL SUPPORT IS CRUCIAL FOR OUR CHAPTER TO PROMOTE OUR MISSION AND SEND MEMBERS TO COMPETITIONS, HOST COMMUNITY EVENTS, AND PROVIDE MORE RESOURCES TO MEMBERS.

• Shoutout in weekly general meetings (~150 members) \$50-149 • Shoutout on all FBLA social media platforms to all followers ( $\sim 2k$  in total) BRONZE • Business name displayed on website (lohsfbla.com) TIER • Company Logo/Name placed on the back of chapter tshirts worn by all FBLA members to regional (~1.5k), state ( $\sim$ 7k), and national events ( $\sim$ 13k) \$150-249 • Logo placed on chapter banners displayed at school events (~3k students) SILVER • Personalized Thank You Certificate (signed) at the end of **TIER\*\*\*** the season • Small business log displayed on website (lohsfbla.com) • Shoutout during the Inland Section Conference held at our school • attendance from a dozen different schools • Credit given during the Heritage Festival \$250+ • open to all Rancho Cucamonga community members (~1k attendees) GOLD TIER • Logo on quarterly newsletters distributed in the school newspaper (~3k students) • Team Thank You Wooden Plaque (signed) at the end of the season • Large business log displayed on website (lohsfbla.com) \*Benefits are cumulative

Site tours, keynote speakers, and job shadowing opportunites are invaluable resources for our members' growth and professional development. Thus, companies providing these opportunities are automatically granted Silver Tier status or higher.







# 2024-25 School Year

#### Aug-Sept:

- Recruitment begins
- Senior FBLA officers begin planning the Heritage Festival in collaboration with 13 on-campus ethnic clubs, the school band, and local restaurant vendors

## Sept-Oct:

- Committees are chosen which gives members another opportunity to expand their professional knowledge
- Heritage Festival takes place
- First guest speaker is invited to share their expertise
- Members choose a competitive event to study for and new students receive tutoring from upperclassmen under a buddy system

## Oct-Nov:

• Members are invited to attend the statewide Leadership Development Institute to improve their networking, leadership, and teamwork skills.

# Nov-Dec:

- FBLA members are invited to tour a nearby college campus
- FBLA organizes job shadow day where we send a group of students to visit a local business and understand daily operations

# Dec-Jan:

• Members choose from four state projects: Financial Literacy, Green Initiative, Leaders in Action, or Professional Profile

# Jan-Feb:

- Our chapter hosts the Inland Section Conference for 12 other participating FBLA schools
- FBLA coordinates the STEM exhibition in collaboration with on campus clubs and the district's STEM fair

# Feb-Mar:

• Begin outreach initiatives at local partnering middle schools by teaching classes about financial literacy/other business concepts

# Mar-Apr:

- California State Conference begins
- Our chapter begins a month-long fundraising campaign for FBLA's partner the Alzheimer's Association

# Summer:

- National Leadership Conference begins
- Section officers attend meetings to improve skills and prepare for the next cohort of members
- Graduating officers support incoming officers by giving feedback and preparing them for their new roles

# PROGRAN OF WORK